

# AMEU Good Hope Branch Meeting

Steps to a Sustainable Utility:  
A different Approach



**DISTRIBUTECH**<sup>®</sup>  
**AFRICA**

# Why are we interested in this:

We regard the AMEU and municipalities among the key representatives of the electricity distribution industry

- Our objective is to produce an event that:
  - addresses your requirements
  - speaks to best of breed
  - breaks away from people telling you what you already know
  - connects you with ideas and people that have successfully implemented solutions which are regarded as “cutting edge”
  - provides municipalities with the required insights, solutions and technology which will present a spiral upwards towards business sustainability, growth and state of the art service delivery
  - presents you with an opportunity to get exposure to the leading future technologies that will equip you to deal with the 21<sup>st</sup> century industry challenges

# Doing things a little bit differently

- By order of a vote from the audience here today I would like to understand:
  - your requirements
  - your priority challenges
  - what you would require to make a conference attractive to you

# Potential Challenges

Challenge	High	Medium	Low
Business sustainability			
Revenue collection			
Revenue management			
Tariff design			
Technical losses			
Non-technical losses			
Asset Management			
Asset Maintenance			
Network performance			
Technology deployment			
Network planning			
Material and stock			

# Potential Challenges

Challenge	High	Medium	Low
Leadership			
Outage management			
Tools and equipment			
Occupational Health and Safety			
Regulatory compliance			
Customer Satisfaction			
Skilled resources			
Equipment theft and Vandalism			



Thank you for your input

